

## Chapter 29 - Game Theory

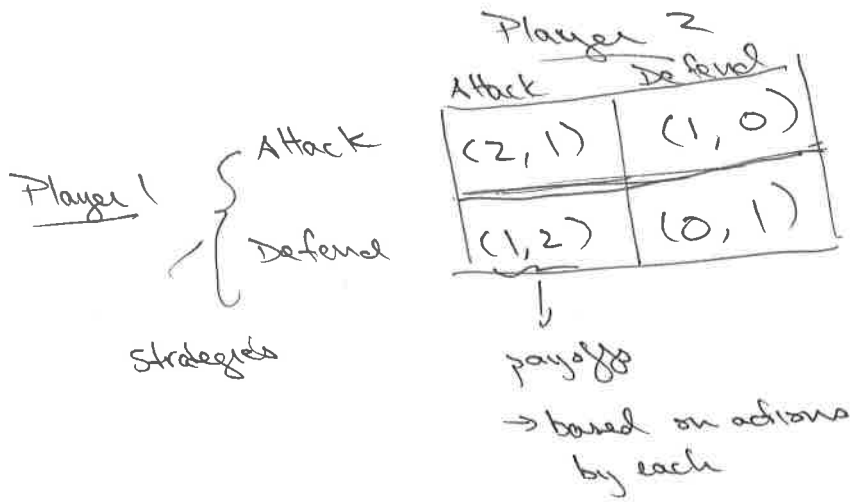
- Thus far we have focused on competitive equilibria
  - here, lots of agents were interacting and would take prices as given
  - there was no strategic interaction
  - we skipped chapters on monopoly and oligopoly, but will study strategic interaction in a general environment here

### Games

- A game is a strategic interaction between two or more economic agents (i.e. players)
- Each player has a set of strategies
  - this set may be infinite, but we will usually focus on the case where it is finite.
- The game is summarized by the players, their strategy sets, and their payoffs
  - payoffs are like utility from a certain outcome
    - "like" b/c slightly diff, we mention-Von Neumann utility to avoid thinking about risk aversion
- The easiest way to represent a simultaneous game is with the normal form game:

- A normal form game looks like a table w/ rows and columns
- the rows correspond to player 1's strategies, the columns to player 2's strategies.
- in each cell are the payoffs to the players, given in a list (player 1 payoff, player 2 payoff)

→ Normal form:



How do we know the outcome (i.e. equilibrium) of the game?

- the eq'm must be based on optimization - players try to maximize payoffs
- the eq'm must be consistent - Player 1's actions are the ~~best~~ best response to Player 2's actions and Player 2's actions are the best response to Player 1's actions.
- forward case - eliminated dominated strategies
  - Here we just take away any strategy a player has where the payoffs are less than other strategies for every strategy played by the other player(s).

e.g. game

|          |        | Player 2 |        |
|----------|--------|----------|--------|
|          |        | Attack   | Defend |
| Player 1 | Attack | (2, 1)   | (1, 0) |
|          | Defend | (1, 2)   | (0, 1) |

if player 2 attacks

→ player 1 wants attack

if player 2 defends

→ player 1 wants to attack

⇒ attack is the dominant strategy for player 1

→ we can eliminate "defend"  
→ he always wants to attack

if player 1 attacks

→ player 2 wants to attack

if player 1 defends

→ player 2 wants to attack

⇒ attack always dominant for player 2

→ we can eliminate "defend" for him also

⇒ eq'm in dominant strategies (attack, attack)

# Nash Equilibrium

→ Eliminating dominating strategies makes sense - who ~~out~~ would play a dominated strategy? - but as restrictive - how often are there only one dominated strategy for each player?

→ Alternative - Nash Eq'n

→ Nash eq'n - Player 1 strategy best response to Player 2 strategy and Player 2 strategy best response to player 1

e.g. Prisoner Dilemma

|          |                               |                               |                         |
|----------|-------------------------------|-------------------------------|-------------------------|
|          |                               | Player 2                      |                         |
|          |                               | confess<br><del>confess</del> | deny<br><del>deny</del> |
| Player 1 | confess<br><del>confess</del> | ✓, ✓<br>-3, -3                | ✓, -6<br>0, -6          |
|          | deny<br><del>deny</del>       | -6, 0                         | -1, -1                  |

→ How find eq'n?

→ consider player 1

→ if player 2 ~~confess~~ confess, BR is ~~deny~~ confess

→ if player 2 ~~deny~~ deny, BR is ~~confess~~ deny

→ consider player 2

→ if player 1 ~~confess~~ confess, BR is ~~confess~~ deny

→ if player 1 ~~deny~~ deny, BR is ~~deny~~ confess

→ eq'n?

(confess, confess)  
(deny, deny) only place where BR 1 + BR 2 intersect

→ This is called a Pure Strategy  
Nash Eq'n (PSNE)

→ Problems w/ PSNE

- 1) May not be one
- 2) May be more than one
- 3) Eq'n need not be Pareto

optimal

→ e.g. Both prisoners ~~take off~~  
if ~~could~~ coordinate + both  
deny

Relaxing PSNE - Mixed Strategy Nash Eq'n

→ if we allow players to randomize btwn strategies, their is more likelihood an eq'n exists

→ This is called an MSNE

→ At first this doesn't seem natural - why random?

→ But think about it and you see it is

→ In "rock, paper, scissors", do you always play rock?

→ In football, does a team who's ~~run~~ yards per carry exceed its yards per pass attempt always run the ball?

e.g. = "Battle of the Sexes"

(6)

|     |        |        |        |
|-----|--------|--------|--------|
|     |        | Woman  |        |
|     |        | Fight  | Ballet |
| Man | Fight  | (2, 1) | (0, 0) |
|     | Ballet | (0, 0) | (1, 2) |

→ 2 PSNE → fight

→ 1 MSNE

→ how find?

Step 1 - if man mixing, he must be indiff. btwn F and B:

→ let  $p$  = prob woman chooses F

$$u_m(F, p) = 2p + 0(1-p) = 2p$$

$$u_m(B, p) = 0p + 1(1-p) = 1-p$$

$$u_m(F, p) = u_m(B, p) \rightarrow \text{for what } p?$$

$$2p = 1-p$$

$$3p = 1$$

$p = \frac{1}{3}$  → if woman mixes w/ prob  $p = \frac{1}{3}$ , then man will mix

→ How does man mix? use fact that woman only mixes if indiff. btwn options.

→ let  $q$  = prob man plays F

$$u_w(F, q) = 1q + 0(1-q) = q$$

$$u_w(B, q) = 0q + 2(1-q) = 2-2q$$

$$\Rightarrow q = 2-2q$$

$$3q = 2$$

$$q = \frac{2}{3}$$

So unique MSNE is

$((\frac{2}{3}, \frac{1}{3}), (\frac{1}{3}, \frac{2}{3}))$

→ This randomization for man is the BR to the randomization for woman and the randomization for woman is the BR to this randomization for man.

Repeated games

- consider the Prisoner's Dilemma → they both confess as the unique PSNE
- but the Pareto optimal is to both deny
- why can't they cooperate and deny?
- what might other happen?

→ one possibility is if game repeated

- Suppose do 2 crimes together (and assume know get caught for both)
- will they coop for first arrest so coop for second?

→ solve this by working backwards

- 2nd arrest just like game we saw
- (confess, confess) is PSNE
- so confess here

- now 1st arrest
- why not confess? know will for 2nd
- ⇒ (confess, confess) PSNE for both arrests

→ only way can do better if game repeated indefinitely

→ then can have credible threat

e.g. Suppose play trigger strategy:

→ Deny in every period unless someone has confessed in past

→ confess forever if someone has ~~just~~ confessed in the past

→ call this strategy  $\delta^*$

→ let  $\delta$  be the rate at which the players discount periods

Show can sustain cooperation where both deny

Step 1: Show deny best resp. to deny

→ suppose no confession so far.

Then given ~~confess~~  $\delta^*$  played by other player, payoffs from confess and deny are:

$$\begin{aligned} \text{confess} &= (1-\delta)[-1 - \delta - \delta^2 - \dots] \\ &= (1-\delta)\left(\frac{-1-\delta}{1-\delta}\right) = -1-\delta \end{aligned}$$

$$\begin{aligned} \text{deny} &= (1-\delta)[-1 - \delta - \delta^2 - \dots] \\ &= (1-\delta)\left(\frac{-1}{1-\delta}\right) = -1 \end{aligned}$$

⇒ deny better

$$\begin{aligned} -1 &> -1-\delta \\ 3\delta &> 1 \\ \delta &> \frac{1}{3} \end{aligned}$$



Step 2: confess is BR to confess

→ suppose confession in past.  
then according to  $\delta^*$ , the  
other player always confesses

→ confess is BR to confess.

⇒  $\delta^*$  as  $\delta$ : Nash eq'n of  
the repeated game  
(technically a SPNE)

→ Note role of  $\delta$  in step 1

→ if  $\delta$  larger, can support more  
diff. trigger strategies and  
cooperative eq'n that is  
further from (in terms of  
payoffs) the one-shot PSNE

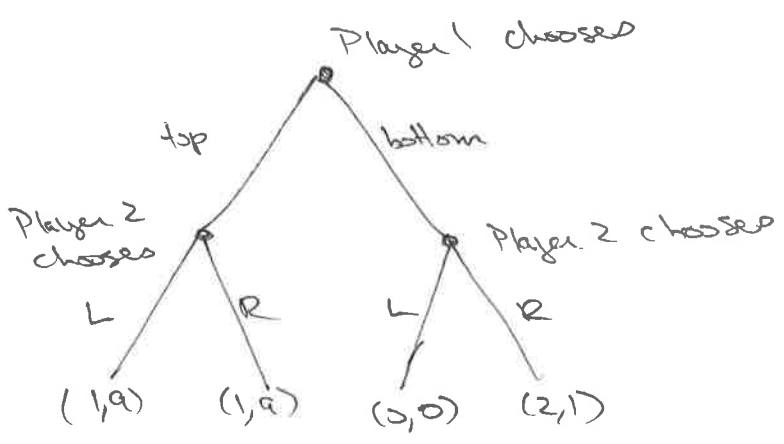
# Sequential Games

→ Thus far we've done games where players act at same time

→ can also do sequential games

→ easiest to represent sequential games w/ the extensive form representation:

→ this looks like a decision tree



→ analyze by working backwards

→ If Player 2 at top, what choose  
→  $L = R$ , indiff

→ If Player 2 at bottom, what choose  
→  $R > L \Rightarrow$  choose R  
(1) (0)

→ so player 1 know if choose

→ Top  $\Rightarrow$  get 1

→ Bottom  $\Rightarrow$  get 2, b/c #2 choose R

So ex'm:

#1 choose Bottom ( $2 > 1$ )

#2 choose R

→ Note how #2 wishes he could commit to L regardless → then #1 choose top & #2 get payoff of 9

→ Sequential games useful for thinking about deterrents to entry, commitments to strategies, etc.